

**SECRET**

DD/S 68-3522

12 JUL 1968

*Personnel 15*

MEMORANDUM FOR: Director of Personnel

ATTENTION : Deputy Director of Personnel for Recruitment  
and Placement

SUBJECT : Recruitment--FY 1969

1. I am returning herewith the report on the Agency's recruitment program for FY 1969. As the Executive Director advised, the program was briefed to the Director who accepted the program as presented. The key point is that this is a targeted program and will be the keynote of our FY 1969 recruitment effort.

2. The Director expressed his views on emphasizing the use of Agency contacts to identify students in the academic world who offer high capability and recruitment potential. It was emphasized that personal knowledge, either directly or indirectly, of promising students is an excellent way of identifying individuals, making the contact and offering the opportunity for favorable recruitment. He urged the closest contact with Agency personnel of prospective visits to universities and campuses, solicitation of referrals from all levels of the Agency and the developing of a cooperative effort in this regard. An add-on to show continuing interest would be letting the Agency employee referring the case know of the eventual disposition of the case.

3. The philosophy expressed by the Executive Director and the Director was made known to you and it is requested that this philosophy be incorporated into your program and an organized effort made to carry out these concepts.

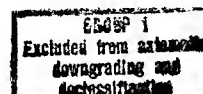
SIGNED R. L. Bannerman

R. L. Bannerman  
Deputy Director  
for Support

2 Atts -

Att 1: Memo dtd 2 Jul 68 for ExDir-Compt  
fr DD/S, subj: Agency Recruiting  
Program for FY 1969

2: Memo dtd 26 June 68 for DD/S fr D/Pers,  
subj: Agency Recruiting Program for  
FY 1968 w/atts



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